

Staff Report

To: Board of Directors
From: Frank Kuhl/Jason Blodgett
Date: February 26, 2026

Agenda Item: 5.4 Safety Vision Fleet Camera Storage Hardware & Software Purchase

Attachments:

- 5.4.1 Safety Vision Proposal

Recommendation:

Authorize the CEO and general manager to sign a purchase order for purchasing hardware and software from Safety Vision totaling \$62,393.95.

Discussion:

Mountain Line requires SD cards and SSD hardware to increase the onboard DVR storage for camera systems on all agency vehicles to meet a 20-day requirement for storing video footage on board vehicles. This approach minimizes downtime when the drives are switched out and negates the need for purchasing an entire new camera system. This procurement will be sole sourced from Safety Vision as their storage solutions are proprietary to the rest of their system already in use at the agency.

Financial Impact and Funding Source:

The proposed price for the package is \$62,393.95 and will be funded by a FY22 5339(c) Low/No Competitive grant for workforce development that requires a 20% local match.

DBE Certified:

No.



Safety Vision
 6100 W. Sam Houston Pkwy. N.
 Houston, Texas 77041-5113
[800.880.8855](tel:800.880.8855)
[713.896.6600](tel:713.896.6600)
customerservice@safetyvision.com

Quote Number: Q-28409
Delivery Method: UPS Ground (USA)
Primary Contact:
Issued On: 2/10/2026
Expires On: 3/12/2026

Bill To:
 Missoula Urban Transportation
 1221 Shakespeare St
 Missoula, MT 59802-2307
 US

Ship To:
 Missoula Urban Transportation
 1221 Shakespeare Street
 Missoula MT 59802
 United States

MicroSD Cards for SafeDrive-AI

PART #	DESCRIPTION	QTY	MSRP	DISCOUNT	UNIT PRICE	NET TOTAL
SD-MICRO512GBA	512GB Micro SD Card	30	\$203.50	\$20.35	\$183.15	\$5,494.50
MicroSD Cards for SafeDrive-AI Total:						\$5,494.50

4TB SSD Drives for 4112 HVRS

PART #	DESCRIPTION	QTY	MSRP	DISCOUNT	UNIT PRICE	NET TOTAL
4112-SSD-4TB-NP	SV-4112-CAN, SV-4TBSSD-NP	29	\$2,180.05	\$218.00	\$1,962.05	\$56,899.45
4TB SSD Drives for 4112 HVRS Total:						\$56,899.45

Sub Total: \$62,393.95
Sales Tax: \$0.00
Shipping & Handling: \$0.00
Grand Total: \$62,393.95

Sales Tax quoted above is an estimate and may differ from the final invoice.
 Shipping and Handling Charges will be applied to invoice.
 Handling charges will be applied to orders for customers using their own third-party shipping accounts.
 Any duties or tariffs imposed by the US government, deemed applicable to this transaction, will be strictly for the account of Buyer and the Seller shall not be liable for such costs. The Seller agrees to not charge markup on any of these duties or tariffs.



Evergreen Flexible Payment Estimate**

Number of Vehicles: 30

Period ->	36 Months	48 Months	60 Months
Total Monthly	\$0.00	\$0.00	\$0.00
Total Month/Vehicle	\$0.00	\$0.00	\$0.00

**This estimate is not final and may change. Interest rates, payments, terms, and availability of the payment program are subject to change without notice. These terms will be finalized once final approval has been received.

When you renew your Evergreen Program, Safety Vision will upgrade your entire video system to the latest technology at no extra cost, including installation and training. Please note, your payments may adjust if you add equipment or services.

For any further information please do not hesitate to reach us

Regards,
Robert Lock
rlock@safetyvision.com
713-929-1075



Terms and Conditions

Thank you for considering Safety Vision.

Safety Vision's mission is to enhance the safety and efficiency of transportation and logistics operations. We achieve this through our Mobile Video and Video Connected Operations Platform, which enables businesses that rely on physical operations to utilize video metadata for making data-driven decisions to improve their operations. We are pleased to offer you the Safety Vision products and services outlined in this Quotation and Order Form.

Software Licenses

Safety Vision's video connected solution includes the Products listed in this Order Form. Licenses provide all features included in the respective license, including access to the following as applicable:

- Safety Vision Firmware and Software updates
- Support and maintenance for Safety Vision Products as applicable
- Access to learning resources

Payment Terms

Invoices, less installation, 2% 10/Net 30

Installation to be invoiced on a biweekly basis over the installation period.

All returns are subject to a 25% restocking fee.

All items are warranted for 3 years unless otherwise noted.

Support and Warranty

Safety Vision stands behind its Products. During the applicable contract or warranty period, defective Hardware will be remedied pursuant to our Hardware Warranty Request at <https://www.safetyvision.com/support>. Additional support information can also be found via this link.

Notification of Confidentiality

You agree that the pricing and payment terms specified in this Order Form shall (i) be held in strict confidence; (ii) not be disclosed to any Safety Vision competitor or other entity, except as preapproved in writing by Safety Vision; and (iii) not be used except to evaluate the suitability of the Safety Vision Products for your business. This Order Form is a legally binding agreement between you ("Customer") and Safety Vision, LLC ("Safety Vision"). IN WITNESS WHEREOF, Customer has caused this Order Form to be executed by its duly authorized representative.

Installation

If your proposal includes installation, all installation pricing quoted is valid on the expectation that all vehicles will be made available for the project. Additions to the scope of work will be billable at a standard rate of \$150 per hour. Return trips will be billable at \$150 per hour plus a \$1500 trip fee per additional trip. This is an estimate and may change based on customer requirements and external factors.



If a Purchase Order (PO) is required for invoicing, please provide the PO Number: _____

Confirmation and Acceptance

I confirm acceptance of this Order Form on behalf of the Customer identified herein and represent and warrant that I have full and complete authority to bind the Customer to this Order Form, including all terms and conditions herein. Please confirm acceptance of this Order Form by signing below:

Acceptance Details:

Signature: _____

Name:

Date:

PO Number: